

# GENERAL SERVICES ADMINISTRATION FEDERAL SUPPLY SERVICE AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

On-line access to contract ordering information, terms and conditions, up -to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage! ®, a menu-driven database system. The INTERNET address GSA Advantage! ® is: GSAAdvantage.gov

## **Multiple Award Schedule**

FSC Group: Information Technology Professional Services FSC Class:

## **CONTRACT NUMBER: 47QTCA22D00AF**

Contract period: July 11, 2022 through July 10, 2027

Viderity Inc. Washington, DC – 2003716572101 L ST N W, STE 800, 703-776 -0181 | www.viderity.com

> Contract administrators: Rachel Everett | <u>reverett@viderity.com</u> Joe Kucan | <u>jkucan@viderity.com</u>

Business size: Certified Small Disadvantaged Business Enterprise. Women-Owned Small Business Certified, Historically Underutilized HUBZone Certified, S Corporation.

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at <u>GSA.gov</u>

Prices Shown Herein are Net (discount deducted)

# **CUSTOMER INFORMATION**

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

| SINs   | Recovery          | SIN Title  |
|--|-------------------|--|
| 54151S   | 54151SRC          | Information Technology Professional Services   |
| 541430,541511,541810,<br>541613, 541910,<br>541611, 512110 |                   | Graphic Design Services; Web Based Marketing; Advertising<br>Services; Marketing Consulting Services; Marketing Research<br>and Analysis; Administrative Management and General<br>Management Consulting Services, Motion Picture and Video<br>Production. |
| OLM  | OLMSTLOC<br>OLMRC | Order-Level Materials (OLM's)  |

- **1b.** Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. See Page 4
- 1c. Labor Category Descriptions: If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item. See Page 4

#### 2. Maximum order:

| SINs  | Maximum Order                                     |
|---|---|
| 541518  | \$500,000.00                                      |
| 541430,541511,541810,<br>541613, 541910, 541611, 512110 | \$1,000,000.00                                    |
| OLM   | Must not exceed 33.33% over the task order value. |

## **3. Minimum order:** \$1000

- 4. **Geographic coverage (delivery area):** Domestic and Overseas delivery
- 5. **Point(s) of production:** Same as contractor
- 6. Discount from list prices or statement of net price: Government Net Prices (discounts already deducted.)
- 7. Quantity discounts: 2.00% for task orders at \$200,000 and over
- **8. Prompt payment terms:** Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions. 0.50% 10 days, Net 30

- 9. Foreign items (list items by country of origin): Not Applicable
- 10a. Time of delivery: (Contractor insert number of days.) Contact Contractor
- 10b. Expedited Delivery: Items available for expedited delivery are noted in this price list. Contact Contractor
- 10c. Overnight and 2-day delivery: Contact Contractor
- 10d. Urgent Requirements: Contact Contractor
- 11. F.O.B. point(s): Destination
- 12a. Ordering address: Same as contractor
- **12b.** Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.
- 13. Payment address: Same as contractor
- 14. Warranty provision: Standard Commercial Warranty Terms & Conditions
- 15. Export packing charges, if applicable: Not Applicable
- 16. Terms and conditions of rental, maintenance, and repair (if applicable): Not Applicable
- 17. Terms and conditions of installation (if applicable): Not Applicable
- 18a. Terms and conditions of repair parts indicating the date of parts price lists and any discounts from list prices (if applicable): Not Applicable
- 18b. Terms and conditions for any other services (if applicable): Not Applicable
- **19.** List of service and distribution points (if applicable): Not Applicable
- 20. List of participating dealers (if applicable): Not Applicable
- 21. **Preventive maintenance (if applicable):** Not Applicable
- 22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): Not Applicable
- 22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: <u>www.Section508.gov/:</u> Not Applicable
- 23. Unique Entity Identifier (UEI) number: C3NPBTXZN113
- 24. Notification regarding registration in System for Award Management (SAM) database: Contractor registered and active in SAM.

# **Services Pricing**

| SIN Labor Category      |                                     | GSA PRICE including IFF   |                            |                           |                 |                             |
|-------------------------|-------------------------------------|---------------------------|----------------------------|---------------------------|-----------------|-----------------------------|
| SIN                     | Labor Category                      | Year 1                    | Year2                      | Year3                     | Year 4          | Year 5                      |
| 54151S                  | IT Program Manager I                | \$104.43                  | \$107.14                   | \$109.92                  | \$112.79        | \$115.72                    |
| 541518                  | IT Program Manager II               | \$133.68                  | \$137.16                   | \$140.73                  | \$144.38        | \$148.14                    |
| 541518                  | IT Strategic Consultant I           | \$129.23                  | \$132.58                   | \$136.03                  | \$139.57        | \$143.20                    |
| 54151S                  | IT Strategic Consultant II          | \$191.61                  | \$196.58                   | \$201.69                  | \$206.93        | \$212.31                    |
| 54151S                  | IT Functional Specialist I          | \$104.43                  | \$107.14                   | \$109.92                  | \$112.79        | \$115.72                    |
| 54151S                  | IT Functional Specialist II         | \$133.68                  | \$137.16                   | \$140.73                  | \$144.38        | \$148.14                    |
| 54151S                  | Subject Matter Expert I             | \$131.65                  | \$135.07                   | \$138.59                  | \$142.20        | \$145.89                    |
| 54151S                  | Subject Matter Expert II            | \$142.59                  | \$146.30                   | \$150.11                  | \$154.01        | \$158.01                    |
| 54151S                  | Subject Matter Expert III           | \$143.71                  | \$147.45                   | \$151.27                  | \$155.20        | \$159.24                    |
| 541518                  | Subject Matter Expert IV            | \$145.13                  | \$148.91                   | \$152.78                  | \$156.75        | \$160.82                    |
| 541518                  | Information Specialist II           | \$122.27                  | \$125.45                   | \$128.72                  | \$132.06        | \$135.49                    |
| 541518                  | IT Analyst II                       | \$117.61                  | \$120.66                   | \$123.80                  | \$127.01        | \$130.31                    |
| 541518                  | IT Analyst III                      | \$125.78                  | \$129.06                   | \$132.41                  | \$135.86        | \$139.39                    |
| 541518                  | IT Analyst V                        | \$153.84                  | \$157.84                   | \$161.94                  | \$166.16        | \$170.48                    |
| 541518                  | Senior Technology Consultant        | \$188.90                  | \$193.80                   | \$198.84                  | \$204.01        | \$209.31                    |
| 541518                  | Design and Development Specialist 1 | \$48.03                   | \$49.23                    | \$50.46                   | \$51.72         | \$53.02                     |
| 541518                  | Design and Development Specialist 2 | \$64.98                   | \$66.60                    | \$68.27                   | \$69.98         | \$71.73                     |
| 541518                  | Design and Development Specialist 2 | \$76.32                   | \$78.23                    | \$80.18                   | \$82.19         | \$84.24                     |
| 541518                  | Design and Development Specialist 4 | \$103.16                  | \$105.74                   | \$108.38                  | \$111.09        | \$113.87                    |
| 541518                  | Design and Development Specialist 4 | \$124.36                  | \$127.47                   | \$130.66                  | \$133.92        | \$137.27                    |
| 541430, 541511, 541810, |                                     | \$77.10                   | \$79.10                    | \$81.16                   | \$83.26         | \$85.43                     |
| 541613, 541910          |                                     | \$77.10                   | \$79.10                    | \$61.10                   | \$65.20         | \$65.45                     |
| 541430, 541511, 541810, | Web Developer II                    | \$143.71                  | \$147.45                   | \$151.27                  | \$155.20        | \$159.24                    |
| 541613, 541910. 512110  |                                     | \$173.71                  | \$1 <b>-</b> 7. <b>-</b> 3 | \$1J1.27                  | \$155.20        | φ1 <i>39.2</i> <del>4</del> |
| 541430, 541511, 541810, | Graphics Specialist I               | \$104.43                  | \$107.14                   | \$109.92                  | \$112.79        | \$115.72                    |
| 541613, 541910, 512110  | Siupines Specialist I               | φ101.15                   | ψ107.11                    | ψ10 <i>J</i> . <i>J</i> 2 | φ112.79         | ψ115.72                     |
| 541430, 541511, 541810, | Graphics Specialist II              | \$133.68                  | \$137.16                   | \$140.73                  | \$144.38        | \$148.14                    |
| 541613, 541910. 512110  | Siupines Specialist II              | φ155.00                   | ψ1 <i>5</i> / .10          | φ110.75                   | φ111.50         | φ110.11                     |
| 541430, 541511, 541810, | Subject Matter Expert               | \$264.58                  | \$271.47                   | \$278.53                  | \$285.77        | \$293.20                    |
| 541613, 541910          | Subject Matter Expert               | ¢201.00                   | Ψ2, 1,                     | ¢270.55                   | ¢200111         | φ <b>2</b> )3.20            |
|                         | Communications Consultant I         | \$141.84                  | \$145.53                   | \$149.32                  | \$153.20        | \$157.18                    |
| 541613, 541910. 512110  |                                     | +                         | +                          | +                         |                 | <b>+</b> - <b>-</b> /       |
|                         | Communications Consultant II        | \$210.32                  | \$215.79                   | \$221.40                  | \$227.15        | \$233.06                    |
| 541613, 541910          |                                     | \$ <b>1</b> 1010 <b>2</b> | <i>Q</i> <b>1</b> 00000    | <b>\$</b> 1.10            | \$ <b></b> /110 | ¢_00000                     |
| 541430, 541511, 541810, | Project Manager I                   | \$114.63                  | \$117.61                   | 120.66                    | \$123.80        | \$127.02                    |
| 541613, 541910          |                                     | +                         | ÷/                         |                           | +               | */                          |
| 541430, 541511, 541810, | Project Manager II                  | \$146.74                  | \$150.56                   | \$154.48                  | \$158.50        | \$162.62                    |
| 541613, 541910. 512110  | 5 6                                 | ·                         |                            |                           |                 |                             |
|                         | Visual/Graphic Designer I           | \$109.94                  | \$112.81                   | \$115.74                  | \$118.75        | \$121.84                    |
| 541613, 541910          | 1 0                                 | ·                         |                            |                           |                 |                             |
|                         | Visual/Graphic Designer II          | \$127.09                  | \$130.40                   | \$133.78                  | \$137.26        | \$140.83                    |
| 541613, 541910          |                                     |                           |                            |                           |                 |                             |
|                         | Interactive Media Specialist I      | \$119.77                  | \$122.88                   | \$126.08                  | \$137.26        | \$140.83                    |
| 541613, 541910. 512110  | · ·                                 |                           |                            |                           |                 |                             |
|                         | Interactive Media Specialist II     | \$143.72                  | \$147.46                   | \$151.29                  | \$155.22        | \$159.26                    |
| 541613, 541910. 512110  | · ·                                 |                           |                            |                           |                 |                             |
| 541430, 541511, 541810, | A/V Specialist I                    | \$114.61                  | \$117.59                   | \$120.64                  | \$123.78        | \$127.00                    |
| 541613, 541910          |                                     |                           |                            |                           |                 |                             |
|                         |                                     |                           |                            |                           |                 |                             |

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| 541430, 541511, 541810, | A/V Specialist II             | \$146.74 | \$150.56 | \$154.48 | \$158.50 | \$162.62 |
|-------------------------|-------------------------------|----------|----------|----------|----------|----------|
| 541613, 541910          | _                             |          |          |          |          |          |
| 541611                  | Process Improvement Analyst 1 | \$87.88  | \$90.17  | \$92.51  | \$94.92  | \$97.39  |
| 541611                  | Process Improvement Analyst 2 | \$92.27  | \$94.67  | \$97.13  | \$99.66  | \$102.25 |
| 541611                  | Process Improvement Analyst 3 | \$146.48 | \$150.29 | \$154.20 | \$158.21 | \$162.32 |
| 541611                  | Process Improvement Analyst 4 | \$183.39 | \$188.15 | \$193.05 | \$198.07 | \$203.21 |
| 541611                  | Process Improvement Analyst 5 | \$220.98 | \$226.72 | \$232.61 | \$238.66 | \$244.87 |
| 541611                  | Business Analyst 1            | \$73.88  | \$75.81  | \$77.78  | \$79.81  | \$81.88  |
| 541611                  | Business Analyst 2            | \$104.43 | \$107.14 | \$109.92 | \$112.79 | \$115.72 |
| 541611                  | Business Analyst 3            | \$135.02 | \$138.53 | \$142.13 | \$145.82 | \$149.61 |
| 541611                  | Business Analyst 4            | \$159.26 | \$163.41 | \$167.66 | \$172.02 | \$176.49 |
| 541611                  | Business Analyst 5            | \$191.38 | \$196.35 | \$201.46 | \$206.70 | \$212.07 |
| 541611.512110           | Task Lead                     | \$236.53 | \$242.68 | \$248.99 | \$255.47 | \$262.11 |
| 541611                  | Senior Task Lead              | \$226.94 | \$232.85 | \$238.90 | \$245.11 | \$251.49 |
| 541611                  | Consultant                    | \$96.43  | \$98.94  | \$101.51 | \$104.15 | \$106.86 |
| 541611                  | Management Consultant 1       | \$124.42 | \$127.66 | \$130.97 | \$134.38 | \$137.87 |
| 541611                  | Management Consultant 2       | \$204.28 | \$209.59 | \$215.04 | \$220.63 | \$226.37 |
| 541611                  | Analyst 1                     | \$124.42 | \$127.66 | \$130.97 | \$134.38 | \$137.87 |
| 541611. 512110          | Analyst 2                     | \$167.43 | \$171.78 | \$176.24 | \$180.83 | \$185.53 |
| 541430, 541511, 541810, | **Administrative              | \$55.02  | \$56.45  | \$57.92  | \$59.43  | \$60.97  |
| 541613, 541910, 541512  | Assistant                     |          |          |          |          |          |

## **Labor Category Descriptions**

#### **IT Program Manager**

#### (Level I)

Has demonstrated information technology expertise and communications skills. Coordinates multiple projects and oversees project planning and the work of program personnel. Coordinates the completion of projects and applies experience in performance management, budget management, risk management, or other related services. Interacts with the client throughout the project, provides status reports, manages changes, ensures compliance, and provides insight and recommendations to mitigate project-related issues. Applies overall knowledge of relevant technologies in the Federal IT space. Familiar with Project Management rollouts (i.e., scrum, agile) around software application support projects. A Bachelor's degree in Computer Science, Information Systems, Engineering, Business, or other related scientific or technical discipline.

#### (Level II)

Has demonstrated information technology expertise and communications skills. Directs and manages multiple projects and oversees the work of program personnel. Directs the completion of projects and applies experience in performance management, risk management, or other related services. Interacts with the client over the course of the project, provides status reports, and provides insight and recommendations to mitigate project-related issues. Applies overall knowledge of relevant technologies in the Federal IT space. Familiar with Project Management rollouts (i.e., scrum, agile) around software application support projects. A Bachelor's degree in Computer Science, Information Systems, Engineering, Business, or other related scientific or technical discipline.

| Level | Education | Minimum Years of Experience |
|-------|-----------|-----------------------------|
| I     | Bachelors | 4                           |
| II    | Bachelors | 6                           |

## **IT Strategic Consultant**

#### (Level I)

Provides strategic consulting advice, solutions, and support to organizations, including two (2) years in at least one of the following: internet strategy, online communities, internet marketing, internet best practices, and internet trends. Has knowledge and demonstrated experience in conducting training, developing presentations/proposals, and writing strategic and technical content solutions. Participates in large-scale review and assessment of strategic issues facing a client, including baseline evaluation, "brand" identification, gap analysis, opportunities analysis, and developing a detailed implementation plan. Provides key understanding of competitive landscapes, emerging trends, technology, business trends, and competitors.

#### (Level II)

Provides strategic consulting advice, solutions, and support to organizations, including four (4) years in at least one of the following: internet strategy, online communities, internet marketing, internet best practices, and internet trends. Has knowledge and demonstrated experience in conducting training, developing presentations/proposals, and writing strategic and technical content solutions. Identifies and articulates a vision for the effective use of traditional and digital media channels as tools to further the goals of an organization. Leads large-scale review and assessment of strategic issues facing a client, including baseline evaluation, "brand" identification, gap analysis, opportunities analysis, and developing a detailed implementation plan. Facilitates high-level client discussions and decision making, guiding the strategy team, and provides key understanding of competitive landscapes, emerging trends, technology, business trends, and competitors.

| Level | Education | Minimum Years of Experience |
|-------|-----------|-----------------------------|
| 1     | Bachelors | 2                           |
| II    | Bachelors | 4                           |

### **IT Functional Specialist**

#### (Level I)

Experience in providing analysis in the design, development, evaluation, enhancement, maintenance, testing, or problem diagnosis/resolution. The IT Functional Specialist will bring process modeling, process simulation, and performance measuring expertise to large-scale implementations or systems integration efforts. May lead team(s) to support an overall process-related effort.

#### (Level II)

Experience in providing analysis in the design, development, evaluation, enhancement, maintenance, testing, or problem diagnosis/resolution. The IT Functional Specialist will bring process modeling, process simulation, and performance measuring expertise to large-scale implementations or systems integration efforts. May lead team(s) to support an overall process-related effort. Advises on methodology while coordinating analyses with other project personnel. Applies technical and/or analytical approaches to solve client issues.

| Level | Education | Minimum Years of Experience |
|-------|-----------|-----------------------------|
| I     | Bachelors | 4                           |
| II    | Bachelors | 6                           |

## Subject Matter Expert

Serves as subject matter expert, possessing in-depth knowledge of a particular area, such as business, computer science, engineering, mathematics, technologies or the various sciences. Provides technical knowledge and analysis of highly specialized applications and operational environments, high-level functional systems analysis, design, integration, documentation, and implementation advice on exceptionally complex problems that need extensive knowledge of the subject

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matter for effective implementation. Participates as needed in all phases of system and software development with emphasis on the planning, analysis, testing, integration, documentation, and presentation phases. Applies principles, methods, and knowledge of the functional area of capability to specific task order requirements, advanced mathematical principles, and methods to exceptionally difficult and narrowly defined technical problems in engineering and other scientific applications to arrive at automated solutions.

| Level | Education | Minimum Years of Experience |
|-------|-----------|-----------------------------|
| I     | Bachelors | 6                           |
|       | Bachelors | 7                           |
|       | Bachelors | 9                           |
| IV    | Bachelors | 12                          |

### **Information Specialist II**

Applies information management techniques and practices in support of business process improvement and business process modernization projects. Applies reverse engineering and reengineering disciplines to develop activity and data modeling, and transaction flow analysis to document existing processes. Uses such methodologies as IDEFO Performs process and/or data modeling utilizing industry standard tools such as IDEFO and IDEFIX. Develops and applies organization-wide information models for use in assisting the design of integrated, shared software and database management systems. Participates in the construct of sound, logical business improvement opportunities consistent with organizational information management guiding principles, cost savings, and open system architecture objectives. Analyzes functional business applications and design specifications.

| Level | Education | Minimum Years of Experience |
|-------|-----------|-----------------------------|
| П     | Bachelors | 5                           |

## IT Analyst

Provides technical and administrative direction for tasks, including review of work products for correctness, and compliance with industry-accepted standards, policies, and user standards specified in specific TOs. Ensures problem resolution and customer satisfaction. Provides technical and administrative guidance and/or direction for technical personnel performing on a task order. Provides technical and administrative direction for tasks, including review of work products for correctness and compliance with industry-accepted standards.

| Level | Education | Minimum Years of Experience |
|-------|-----------|-----------------------------|
| II    | Bachelors | 5                           |
|       | Bachelors | 7                           |
| V     | Bachelors | 12                          |

## Senior Technology Consultant

Provides subject matter expertise for the strategic planning and development of enterprise-level development projects. Assists the development team in overseeing the application architecture, design, development, and implementation of a content management system (CMS) solution. Leads the development of installs, theming, module integration and custom patching, and custom module development. Supports and leads development efforts for third-party and legacy system integration with the CMS. Has a solid understanding of user experience (UX) with in-depth knowledge of design strategy, and identifies tests, and initiates work with new and emerging technologies.

| Level | Education | Minimum Years of Experience |
|-------|-----------|-----------------------------|
|       | Bachelors | 10                          |

## Web Developer

#### (Level I)

Programs customized web-based tools and applications as well as back-end solutions for clients. Designs systems for implementation by Web Developers and Web Programmers. Interacts with clients and project managers on technical aspects of the project. Knowledge and proficiency in HTML, dynamic HTML, ActionScript, Dreamweaver, JavaScript, XML, SQL, PHP, Drupal, WordPress, CSS, CGI, .NET.

#### (Level II)

Advanced level programming skills with a solid knowledge of site design, information architecture, client management, user interface design, site utilization, front and back-end development. Programs customized web-based tools and applications as well as front and back-end solutions for clients. Designs systems for implementation by Web Developers and Web Programmers. Interacts with clients and project managers on technical aspects of the project. Knowledge and proficiency in HTML, dynamic HTML, ActionScript, Dreamweaver, JavaScript, XML, SQL, PHP, Drupal, WordPress, CSS, CGI, and .NET.

| Level | Education | Minimum Years of Experience |
|-------|-----------|-----------------------------|
| 1     | Bachelors | 4                           |
| I     | Bachelors | 6                           |

## **Graphics Specialist**

#### (Level I)

Has demonstrated graphic design technology expertise and communications skills. –Adept at using technology and computer software to create digital media. Experience with graphics applications (Adobe Illustrator, Photoshop, InDesign, Illustrator, MS PowerPoint, etc.). Develops and edits graphic presentations for slides. Creates/edits/imports graphics for print, web, or machine-readable documents. Provides and creates the computer-based design, layout, and production for printed materials (brochures, flyers, posters, reports, magazines, etc.), websites, electronic documents, (e-newsletters, banner ads, etc.), and exhibit displays. Prepares files for print/web applications including creating animation, and custom illustrations. Corrects errors in print-ready files and conducts quality assurance checks. Experience with PowerPoint animation, hand illustration, and media management.

#### (Level II)

Has demonstrated graphic design technology expertise and communications skills. Adept at using technology and computer software to create digital media. Manages and supervises the production of graphics-by-graphics support staff. Manages creative projects from concept to completion, translates marketing objectives into strategies and directs the creative team in the production of advertising, public relations, outreach, and marketing collateral. Experience with graphics applications (Adobe Illustrator, Photoshop, InDesign, Illustrator, MS PowerPoint, etc.). Develops and edits graphic presentations for slides. Creates/edits/imports graphics for print, web, or machine-readable documents. Provides and creates the computer-based design, layout, and production for printed materials (brochures, flyers, posters, reports, magazines, etc.), websites, electronic documents, (e-newsletters, banner ads, etc.), and exhibit displays. Prepares files for print/web applications including creating animation, and custom illustrations. Corrects errors in print-ready files and conducts quality assurance checks. Experience with PowerPoint animation, hand illustration, and media management.

| Level | Education | Minimum Years of Experience |
|-------|-----------|-----------------------------|
| I     | Bachelors | 6                           |
| II    | Bachelors | 8                           |

## Subject Matter Expert

Develops customized organizational and marketing solutions to meet client needs. Engages clients in problem-solving, questioning, listening, and solutions identification. Translates organizational concerns into communications solutions. Provides a key understanding of competitive landscapes. Understands the strategic communications consulting landscape, emerging technology, and business trends, established competitors, and emerging companies. Leads team members in defining project objectives, scope, and deliverables; and assesses resource needs. Architects organizational strategies to ensure all creative work is focused on achieving client objectives.

| Level | Education | Minimum Years of Experience |
|-------|-----------|-----------------------------|
|       | Bachelors | 12                          |

#### **Communications Consultant**

#### (Level I)

Research (through quantitative and qualitative methods), plans and executes complex marketing, public relations, branding, strategy, media buying and communications projects with multiple deliverables. Recommends solutions including the development of communications strategies, marketing plans, training programs, curricula, media buys, public relations campaigns and other learning initiatives. Strategizes, develops, writes and edits for a variety of print and web communication vehicles, according to set standards regarding order, clarity, conciseness, style and terminology. Reads from scripts and speaks to the microphone and film is being projected, timing comments to fit action being portrayed. Converts and translates written material from one or more source languages (e.g., Spanish, German, French, Russian, Italian, Arabic, Japanese, Chinese, and Portuguese. Researches, plans, writes, and edits multimedia/interactive, trains the trainer instructor-led/classroom-based training program.

#### (Level II)

Research (through quantitative and qualitative methods), plans, executes and provides creative insight throughout complex marketing, public relations, branding, strategy, media buying and communications projects with multiple deliverables. Recommends and oversees the implementation of solutions including the development of communications strategies, marketing plans, training programs, curricula, media buys, public relations campaigns and other learning initiatives. Strategizes, develops, writes and edits content for a variety of print and web communication vehicles according to set standards regarding order, clarity, conciseness, style and terminology. Converts and translates written material from one or more source languages (e.g., Spanish, German, French, Russian, Italian, Arabic, Japanese, Chinese, and Portuguese. Researches, plans, writes and edits multimedia/interactive, train the trainer instructor-led/classroom-based training program. Provides key understanding of competitive landscapes through an understanding of the strategic communications landscape, emerging technology, business trends, established competitors, etc.

| Level | Education | Minimum Years of Experience |
|-------|-----------|-----------------------------|
| I     | Bachelors | 4                           |
| II    | Bachelors | 8                           |

## **Project Manager**

#### (Level I)

Serves as client point of contact on project progress from start to completion. Maintains project schedules, provides estimates, coordinates with print and other vendors, makes copies of scripts, and manages the transportation of video crew and equipment. Coordinates personnel to ensure they perform their jobs effectively; control their costs; achieve quality standards; maximize weekly billings; and control schedules, job-related costs, and materials. Manages the successful planning, coordination and, communication of all conference activities including travel logistics, materials shipping, event reservation, etc.

#### (Level II)

Serves as client point of contact on project progress from start to completion by maintaining project schedules, providing estimates and coordinating with print and other vendors, making copies of scripts, and managing the transportation of video crew and equipment. Coordinates personnel to ensure they perform their jobs effectively; control their costs; achieve quality standards; maximize weekly billings; and control schedules, job-related costs, and materials. Manages the successful planning, coordination, and communication of all conference activities including travel logistics, materials shipping, event reservation, etc.

| Level | Education | Minimum Years of Experience |
|-------|-----------|-----------------------------|
| I     | Bachelors | 4                           |
| II    | Bachelors | 7                           |

## Visual/Graphic Designer

#### (Level I)

Prepares design files for print and web production including creating films, custom illustrations, blue lines, and match prints; providing file layout to fit presses; and correcting errors in print-ready files (e.g., missing images and fonts, color correcting, photograph manipulation, etc.) Performs all aspects of computer-based design, layout and production for printed materials (brochures, posters, flyers, reports, magazines, etc.), websites, electronic documents (e-newsletters, banner ads, etc.) and booth displays. Involved with the planning, coordination, and control of production processes to ensure the correct amount is produced at the right cost and at the right level of quality. Knowledgeable of Flash, Adobe Illustrator, Photoshop, InDesign, PowerPoint, etc.

#### (Level II)

Prepares design files for print and web production including creating films, custom illustrations, blue lines, and match prints; providing file layout to fit presses; correcting errors in print-ready files (e.g., missing images and fonts, color-correcting photograph manipulation, etc.); and conducting quality assurance checks. –Performs and oversees all aspects of computer-based design, layout and production for printed materials (brochures, posters, flyers, reports, magazines, etc.), websites, electronic documents (e-newsletters, banner ads, etc.), and booth displays. Manages creative projects from concept to completion, translates marketing objectives into creative strategies, and directs the creative team in the production of advertising, public relations, outreach, and marketing collateral. Knowledgeable of Flash, Adobe Illustrator, Photoshop, InDesign, PowerPoint, etc.

| Level | Education | Minimum Years of Experience |
|-------|-----------|-----------------------------|
| 1     | Bachelors | 4                           |
| II    | Bachelors | 7                           |

### **Interactive Media Specialist**

#### (Level I)

Assists in the production of a television program or film by contributing to the content of a production and suggesting topics and themes. Plans, designs, builds and manages web development including web-based applications, multimedia elements, and interactive animations. Creates graphic effects that enrich multimedia products including narration, 3D animation, and sound effects. Expert knowledge in Photoshop, Illustrator, PowerPoint, Flash, and Dreamweaver with an understanding of HTML, dynamic HTML, ActionScript, Dreamweaver, JavaScript, XML, SQL, PHP, Drupal, WordPress CGI and .NET. Creates, measures, analyzes, optimizes and deploys highly effective online marketing programs including e-mail campaigns, keyword research, blogs, online advertising, and search engine marketing. Assists in the production of a television program or film by contributing to the content of a production and suggesting topics and themes. Plans, designs, builds and manages web development including web-based applications multimedia elements and interactive animations. Creates graphic effects that enrich multimedia products including narration, 3D animation and sound effects. Expert knowledge in Photoshop, Illustrator, PowerPoint, Flash, and Dreamweaver with an understanding of HTML, dynamic HTML, and ActionScript, Dreamweaver, JavaScript, XML, SQL, PHP, Drupal, WordPress CGI and .NET. Creates, measures, analyzes, optimizes and deploys highly effective of HTML, dynamic HTML, and ActionScript, Dreamweaver, JavaScript, XML, SQL, PHP, Drupal, WordPress CGI and .NET. Creates, measures, analyzes, optimizes and deploys highly effective of the content of specific states including of HTML, dynamic HTML, so optimizes and deploys highly effective online marketing programs including e-mail campaigns, keyword research, blogs, online advertising, search engine marketing.

#### (Level II)

Plans, designs, builds, manages and oversees web development including web-based applications, multimedia elements, and interactive animations. Expert knowledge in Photoshop, Illustrator, PowerPoint, Flash and Dreamweaver with an understanding of HTML, dynamic HTML, and ActionScript, Dreamweaver, JavaScript, XML, SQL, PHP, Drupal, WordPress, CGI and .NET. Creates, measures, analyzes, optimizes, deploys and oversees highly effective online marketing programs including e-mail campaigns, keyword research, blogs, online advertising, search engine marketing (SEM)/search engine optimization (SEO), etc. Writes, edits, troubleshoots and oversees programming for websites and HTML documents to function with all commonly used browsers (Safari, Internet Explorer, Mozilla Firefox, etc.). Conducts rehearsals and directs activities of cast, photographers, and technical crews during final rehearsals and final filming of videos through working with scenery, lights, props, music, costumes, etc. Determines treatment and scope of productions, establishes operating budgets, selects cast members, reviews filmed scenes, and approves final editing of film.

| Level | Education | Minimum Years of Experience |
|-------|-----------|-----------------------------|
| l     | Bachelors | 4                           |
| I     | Bachelors | 7                           |

## **A/V Specialist**

#### (Level I)

Controls video consoles to regulate the transmission of television scenes, including test patterns and black-and-white or color telecasts. Conducts video shooting in line with cinematographer's instructions. Photographs events, locations, people and other illustrative or educational material for use in publications or videos, using still cameras. Travels to assigned locations and takes pictures, as well as develops negatives and printing film.

#### (Level II)

Films motion pictures, videos, television shows, and commercials. Assembles raw footage in preparation for inputting into the computer. Inputs uncut rushes and sound and synchronizes and stores them into files on the computer. Assembles the final product from the raw camera footage, dialog, sound effects and graphics.

| Level | Education | Minimum Years of Experience |
|-------|-----------|-----------------------------|
| I     | Bachelors | 5                           |
| II    | Bachelors | 8                           |

## **Administrative Assistant**

Provides exceptional customer service. Responsibilities include general filing, typing, and data entry, copying and printing. Manages print projects by obtaining estimates, sending print-ready files to printer, ordering printer supplies, and coordinating delivery and schedule with the printer. Orders quantities of materials used in video production and schedules their delivery.

| Level | Education | Minimum Years of Experience |
|-------|-----------|-----------------------------|
|       | Bachelors | 4                           |

#### **Design/Development Specialist**

Services performed include, but are not limited to, contributing to overall strategic vision and integrates a broad range of solutions in support of client requirements for IT projects. Formulates and defines system scope and objectives, develops or modifies processes to solve complex problems for computer systems and business and electronic interfaces to achieve desired results through the use of innovative technologies. Develops and applies advanced engineering and design methods, theories, and research techniques in the investigation and solution of complex and advanced system requirements, hardware/software interfaces and applications, and solutions. Responsible for design, development, engineering, integration, and architecture. Senior staff manages, plans, and conducts major phases of significant projects. In general, work complexity and responsibility will be greater at higher levels.

| Level | Education   | Minimum Years of Experience |
|-------|-------------|-----------------------------|
| 1     | Bachelors   | 3                           |
| II    | Associate's | 1-4                         |
|       | Bachelors   | 1-4                         |
| IV    | Bachelors   | 3-7                         |
| V     | Bachelors   | 4-9                         |

## **Process Improvement Analyst**

Guides and assists clients through a wide range of management, organizational and business improvement, and modernization initiatives by applying continuous process improvement strategies, methodologies, and principles. Develops business methods for problem solving, process change and solutions implementation ensuring enterprise- wide integration. Identifies best practices, assesses performance measurement and research, collects, and verifies data and translates it into strategic and operational guidance. Provides group facilitation, interviewing, training and other forms of knowledge transfer. Areas of focus include but are not limited to identifying and eliminating duplication, outsourcing opportunities, streamlining, centralizing, business transformation, business process redesign and modeling, quality improvement and lean six sigma.

| Level | Education   | Minimum Years of Experience |
|-------|-------------|-----------------------------|
| I     | Associate's | 2                           |
| II    | Bachelors   | 3                           |
|       | Bachelors   | 6                           |
| IV    | Bachelors   | 8                           |
| V     | Bachelors   | 10                          |

### **Business Analyst**

Prepares and conducts business analyses and studies, needs assessments, requirements analysis/definition and cost/benefit analyses to align business systems, solutions, and initiatives. Prepares forecasts and analyzes trends, reporting regulations and business conditions. Develops and analyzes metrics, performance measurements, requirements, reports, and recommendations related to management, organizational structure, policy/procedures, and business systems. Identifies potential business risks. Areas of focus include but are not limited to business performance, business and economic case analysis, internal control, and enterprise risk assessment.

| Level | Education   | Minimum Years of Experience |
|-------|-------------|-----------------------------|
| 1     | Associate's | 2                           |
| 11    | Bachelors   | 3                           |
|       | Bachelors   | 4                           |
| IV    | Bachelors   | 6                           |
| V     | Bachelors   | 8                           |

### Task Lead

Experienced in task management, responsible for ensuring successful task completion within the scheduled timeframe consistent with the established scope of work to include both the technical and financial solutions. Organizes, directs, and coordinates the planning and production of all activities associated with assigned tasks.

| Level | Education | Minimum Years of Experience |
|-------|-----------|-----------------------------|
|       | Bachelors | 8                           |

#### Senior Task Lead

Senior leader, experience in project and task management, responsible for ensuring successful task completion within the scheduled timeframe consistent with the established scope of work to include both the technical and financial solutions. Organizes, directs, and coordinates the planning and production of all activities associated with assigned tasks.

| Level | Education | Minimum Years of Experience |
|-------|-----------|-----------------------------|
|       | Bachelors | 10                          |

## **Consultant**

Team member contributing to consulting staff client assignments within specified guidelines. Performs a variety of tasks that require both practical experience and theoretical, state-of-the-art, technical knowledge in specialty area. Understands overall purpose of task assignment.

| Level | Education   | Minimum Years of Experience |
|-------|-------------|-----------------------------|
|       | Associate's | 2                           |

#### **Management Consultant**

#### (Level I)

Possesses knowledge, some experience, and capabilities in the development of solutions, recommendations, or outcomes across multiple tasks and/or organizations. Supports the development of solutions to address organization's challenges.

Supports project objectives and helps assess the impact of industry trends, policy, or standard methodologies. Conducts activities in support of project team's objectives. Works closely with senior Management Consultants or Task Leads.

#### (Level II)

Possess demonstrated knowledge, experience, and ability in the development of solutions, recommendations, or outcomes across multiple complex tasks and/or organizations. Evaluates option in the context of project objectives and contributes to the implementation of strategic direction. Supports project objectives through activities such as conducting interviews, gathering data, and developing recommendations in support of project objectives. Directs the activities of Management Consultants or other staff as necessary.

| Level | Education | Minimum Years of Experience |
|-------|-----------|-----------------------------|
| I     | Bachelors | 4                           |
| II    | Bachelors | 5                           |

#### <u>Analyst</u>

#### (Level I)

Performs analyst functions including data collection, interviewing, data modeling, reporting project testing, and creation of performance measurements to support project objectives. Gathers, compiles, and correlates data and performs routine analyses or activities. Works on less complicated assignments independently or on complex assignments under the direct supervision of a project or assignment manager.

#### (Level II)

Serves as key contributor. Translates technical guidance and discretion into discrete tasks and manages the accomplishment of tasks. Performs analyst functions including data collection, data analysis, interviewing, data modeling, reporting project testing, and creation of performance measurements to support project objectives. Operates under the direction of a program, project, or assignment leader.

| Level | Education | Minimum Years of Experience |
|-------|-----------|-----------------------------|
| l     | Bachelors | 4                           |
| II    | Bachelors | 6                           |

## Service Contract Labor Standards

The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and / or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

| Wage Determination No.                        | Locality                          | Offered Prices<br>Compliant? |
|---|-----------------------------------|------------------------------|
| Administrative Assistant<br>2015-5813 \$23.29 | Washington, DC Columbia<br>County | Yes                          |